

in \$Mil, except per share data	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	TTM
<b>INCOME STATEMENT</b>											
<b>Gross Revenue</b>	\$ 29,139.0	\$ 32,774.0	\$ 36,298.0	\$ 41,862.0	\$ 47,348.0	\$ 50,514.0	\$ 53,324.0	\$ 61,095.0	\$ 63,747.0	\$ 61,897.0	\$ 62,502.0
% Growth (1 year)	N/A	12.5%	10.8%	15.3%	13.1%	6.7%	5.6%	14.6%	4.3%	-2.9%	N/A
<b>Cost of Goods Sold</b>	\$ 7,346.0	\$ 7,910.0	\$ 8,785.0	\$ 10,307.0	\$ 11,298.0	\$ 11,861.0	\$ 12,880.0	\$ 14,974.0	\$ 15,679.0	\$ 15,673.0	\$ 15,892.0
<b>Gross Profit</b>	\$ 21,793.0	\$ 24,864.0	\$ 27,513.0	\$ 31,555.0	\$ 36,050.0	\$ 38,653.0	\$ 40,444.0	\$ 46,121.0	\$ 48,068.0	\$ 46,224.0	\$ 46,610.0
% Gross Margin	74.8%	75.9%	75.8%	75.4%	76.1%	76.5%	75.8%	75.5%	75.4%	74.7%	74.6%
<b>Operating Expenses</b>											
SG&A	\$ 10,875.0	\$ 11,870.0	\$ 12,216.0	\$ 14,131.0	\$ 15,860.0	\$ 16,877.0	\$ 17,433.0	\$ 20,451.0	\$ 21,490.0	\$ 19,801.0	\$ 19,972.0
% SG&A (of profit)	49.9%	47.7%	44.4%	44.8%	44.0%	43.7%	43.1%	44.3%	44.7%	42.8%	42.8%
R&D	\$ 2,926.0	\$ 3,533.0	\$ 3,957.0	\$ 4,684.0	\$ 5,202.0	\$ 6,312.0	\$ 7,125.0	\$ 7,680.0	\$ 7,577.0	\$ 6,986.0	\$ 7,025.0
% R&D (of profit)	13.4%	14.2%	14.4%	14.8%	14.4%	16.3%	17.6%	16.7%	15.8%	15.1%	15.1%
Other Operating	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
% Other Operating (of profit)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total Operating Expenses	\$ 13,801.0	\$ 15,403.0	\$ 16,173.0	\$ 18,815.0	\$ 21,062.0	\$ 23,189.0	\$ 24,558.0	\$ 28,131.0	\$ 29,067.0	\$ 26,787.0	\$ 26,997.0
Operating Profit, excl. D&A	\$ 7,992.0	\$ 9,461.0	\$ 11,340.0	\$ 12,740.0	\$ 14,988.0	\$ 15,464.0	\$ 15,886.0	\$ 17,990.0	\$ 19,001.0	\$ 19,437.0	\$ 19,613.0
Depreciation & Amortization	\$ 1,515.0	\$ 1,605.0	\$ 1,662.0	\$ 1,869.0	\$ 2,124.0	\$ 2,093.0	\$ 2,177.0	\$ 2,777.0	\$ 2,832.0	\$ 2,774.0	\$ 2,832.0
<b>Operating Profit, net of D&amp;A</b>	\$ 6,477.0	\$ 7,856.0	\$ 9,678.0	\$ 10,871.0	\$ 12,864.0	\$ 13,371.0	\$ 13,709.0	\$ 15,213.0	\$ 16,169.0	\$ 16,663.0	\$ 16,781.0
% Operating Margin											
as %age of revenue	29.7%	31.6%	35.2%	34.5%	35.7%	34.6%	33.9%	33.0%	33.6%	36.0%	26.8%
as %age of profits	22.2%	24.0%	26.7%	26.0%	27.2%	26.5%	25.7%	24.9%	25.4%	26.9%	36.0%
<b>Other Income (Expenses)</b>											
Interest Income	\$ 379.0	\$ 436.0	\$ 256.0	\$ 176.0	\$ 195.0	\$ 487.0	\$ 829.0	\$ 452.0	\$ 361.0	\$ 90.0	\$ 92.0
Interest Expense	\$ (146.0)	\$ (139.0)	\$ (160.0)	\$ (206.0)	\$ (187.0)	\$ (54.0)	\$ (63.0)	\$ (296.0)	\$ (435.0)	\$ (451.0)	\$ (453.0)
Other Income (Expense)	\$ (380.0)	\$ (610.0)	\$ (803.0)	\$ (945.0)	\$ (408.0)	\$ (256.0)	\$ (14.0)	\$ (2,678.0)	\$ (36.0)	\$ (1,449.0)	\$ 66.0
<b>HISTORICAL PRICE VERSUS INTRINSIC VALUE</b>											
Pre-Tax Income	\$ 6,622.0	\$ 7,821.0	\$ 9,291.0	\$ 10,308.0	\$ 12,838.0	\$ 13,656.0	\$ 14,587.0	\$ 13,283.0	\$ 16,929.0	\$ 15,755.0	\$ 17,392.0
Income Tax Expense	\$ 1,822.0	\$ 2,205.0	\$ 2,694.0	\$ 3,111.0	\$ 4,329.0	\$ 3,245.0	\$ 3,534.0	\$ 2,707.0	\$ 3,980.0	\$ 3,489.0	\$ 4,107.0
After Tax Income	\$ 4,800.0	\$ 5,616.0	\$ 6,597.0	\$ 7,197.0	\$ 8,509.0	\$ 10,411.0	\$ 11,053.0	\$ 10,576.0	\$ 12,949.0	\$ 12,266.0	\$ 13,285.0
Adjustments	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Net Income, Continuing Ops</b>	\$ 4,800.0	\$ 5,616.0	\$ 6,597.0	\$ 7,197.0	\$ 8,509.0	\$ 10,411.0	\$ 11,053.0	\$ 10,576.0	\$ 12,949.0	\$ 12,266.0	\$ 13,285.0
% Net Margin (of revenues)	16.5%	17.1%	18.2%	17.2%	18.0%	20.6%	20.7%	17.3%	20.3%	19.8%	21.3%
<b>Per Share Data</b>											
Basic EPS (Continuing Ops)	\$ 1.74	\$ 1.89	\$ 2.20	\$ 2.43	\$ 2.87	\$ 3.48	\$ 3.76	\$ 3.66	\$ 4.62	\$ 4.45	\$ 4.82
Diluted EPS (Continuing Ops)	\$ 1.71	\$ 1.86	\$ 2.16	\$ 2.40	\$ 2.84	\$ 3.46	\$ 3.73	\$ 3.63	\$ 4.57	\$ 4.40	\$ 4.76
Diluted EPS (Total)	\$ 1.71	\$ 1.86	\$ 2.16	\$ 2.40	\$ 2.84	\$ 3.46	\$ 3.73	\$ 3.63	\$ 4.57	\$ 4.40	\$ 4.76
Shares Outstanding	2,794.5	3,099.3	3,054.1	3,008.1	3,003.5	3,012.5	2,961.0	2,910.7	2,835.6	2,789.1	2,797.3

